

KPMG Agri bite



At KPMG our purpose is to fuel the prosperity of New Zealand, to achieve this we want to help our clients succeed by keeping them well informed.

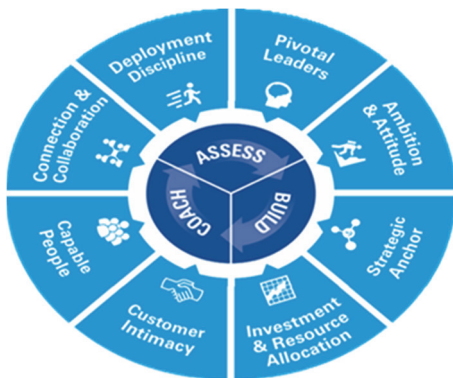
As we mentioned last week, for the next 8 weeks we will be outlining one of the 8 attributes per week. This week starts with the pivotal leader.



Pivotal leaders

- ✓ Has driven the business from inception, or is brought in to get the business 'back on track'. Identifies closely with the business and is there for the long term.
- ✓ Has the vision passion and industry experience combined with strong commercial focus.
- ✓ Brings a rhythm to the business and a focus on constant improvement. Can bring everyone along for the ride.
- ✓ Use their advisors and governance wisely and know how to seek help while remaining independent.
- ✓ Stable management is a focus with the entities legacy always protected despite change.
- ✓ Introduction of new people under a pivotal leader is done carefully, and with a view to not undermining the culture of the business.

Where do see yourself performance as a pivotal leader in your business?



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